**AP Psychology Key Terms CH 13**

**Social Psychology**

**Attitude Stereotype**

**Attribution Bias**

**Situationalism Actor-Observer discrepancy**

**Social role Self-fulfilling prophecy**

**Script Pygmalion effect**

**Social norms Attractiveness bias**

**Reward theory of attractions Cognitive dissonance**

**Principle of proximity Self-serving attributional bias**

**Fundamental Attribution Error Discrimination**

**Prejudice Schema**

**AP practice essay:**

**Define each of the following concepts and explain how each contributes to the phenomenon of prejudice:**

1. **Stereotyping**
2. **Self-fulfilling prophecy**
3. **Fundamental attribution error**
4. **Schema**